


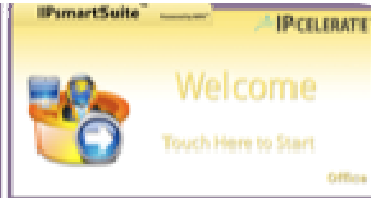




IPCELERATE™

more

			
<p>HEALTHCARE Patient Management</p> <p>Patient / Billing codes for new billing opportunities</p> <p>Patient Pictures/Images rotating on office waiting area phone, with music & Ad messaging</p> <p>Call Recording</p> <p>E911 alerts in case of emergencies</p>	<p>LEGAL Client Matter Code with file output in excel for billing</p> <p>Call Recording</p> <p>Client Management</p> <p>Call Coverage</p> <p>E911 alerts in case of emergencies</p> <p>Paging, Intercom & Personal Dashboards</p>	<p>RETAIL Time & Staff Management</p> <p>Task Management & Alerts</p> <p>Manager Messaging to the Company</p> <p>Employee Recognition Alerts</p> <p>E911 alerts in case of emergencies</p> <p>Ads & corporate messages rotate with images and sound</p>	<p>OFFICE Employee Recognition Alerts</p> <p>Personal Dashboard for managers, owners & employees</p> <p>One touch call recording & archival</p> <p>Time & Staff Management</p> <p>Live, pre-recorded Audio & Text Messaging</p>

IPsmartSuite™ for Cisco UC500 Systems

An Intuitive and Familiar Icon-Oriented Enhanced Telephony Desktop Experience. Not just smart ... IPsmart !™

What is IPsmartSuite™?

IPsmartSuite™ is a “business-intelligent” telephony environment that enhances the desktop experience for small companies. It is an out-of-the-box, easy to deploy and manage solution, aimed at small businesses with minimal IT staff.

IPsmartSuite™ streamlines everyday business processes used by small companies, using icons on the IP phone to manage daily functions such as staffing, task management, payroll controls, billing, appointment reminders – even emergency response.

Who would use IPsmartSuite™?

IPsmartSuite™ provides a visually appealing, familiar icon telephony experience for small businesses. Easy-to-use solutions are available for general offices, as well as the legal, healthcare and retail markets.

What do I need to do to sell IPsmartSuite™?

There are three easy steps you will need to follow. First, you must be Cisco authorized to sell SBCS. Second, you must become an IPcelerate Partner. Finally, you need to provide first level technical support for configuration and end-user questions.



Retail Manager Dashboard
Emphasis centers on time, staff and task management with internal and external alerts

IPsmartSuite™ for Cisco UC500 Systems

IPcelerate Partner Program Details

What is an IPcelerate Partner?

There are two partner certifications to choose from – Silver and Gold.

Silver partners are curious, “dipping their feet in the water.” These partners are still evaluating market opportunities with the Cisco UC500 and IPsmartSuite. For this level of partner, we provide certification for \$695, which includes a software demo kit, sales training and technical training, along with documentation.

Gold partners are far more dedicated to the UC500 and IPcelerate to help differentiate their own offerings. These partners are comfortable in the SMB market and are committed to selling IPsmartSuite with the UC500.

The initial certification fee for Gold partners is \$995, and includes everything needed to build a successful IPsmartSuite business. Gold partners receive everything included at the Silver level, plus 2 additional IPsmartSuite software keys, each with 8 licenses, for developing solid customer references, as well as collecting impactful data and developing product messaging. **This is a package with a value of over \$4,500.**

IPcelerate, Inc.

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How do I buy IPsmartSuite™?

IPsmartSuite™ is available today through distribution. You can purchase it from Ingram Micro, Tech Data, Comstor, or D&H. IPsmartSuite™ is only available to certified partners.

Are there two versions of IPsmartSuite™?

There is only one version of the IPsmartSuite™ solution, but it can be purchased in two different ways – as a turnkey appliance or as a software CD.

How much is IPsmartSuite™?

The hardware appliance is \$1,495. This includes the server and the basic software. Maintenance will be an additional charge.

The basic software application on CD is \$495.

Licenses are available as a package of four (4) for \$495.



Icons for the legal telephony desktop experience include client management, matter codes for billing, an album for dashboard screensavers and call coverage.

How do I train my people to install IPsmartSuite?

IPsmartSuite™ was designed to be very intuitive to install and uses an installation wizard to guide users through the installation and configuration process.

Additionally, installation and configuration training and instructions are part of the reseller certification process for both Silver and Gold partners. Additional technical and product information is available at our website. You can visit the product website at www.ipsmartsuite.com

What do I do if my customer needs help getting the system to work?

Customer satisfaction is one of the cornerstones of IPcelerate's business. Registered partners receive access to a trouble ticketing system that is accessible from the IPsmartSuite™ portal. We also recommend using the FAQs and product installation guide to answer configuration and set-up questions.

Does IPcelerate offer sales and marketing promotions to their partners?

Yes. IPcelerate runs quarterly promotions and will create a partner council similar to what we utilize in our enterprise partner program to understand what promotions and programs are needed.

www.ipcelerate.com
www.ipsmartsuite.com